

Allscripts EHR Stimulus Tour

August 25th, 2009

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Paragon

Surgical Specialists



Paragon

Breast Care

Overview of Paragon Surgical Specialists, P.A.

- Located on the CMC-Northeast campus in Concord, NC
- Providers (currently): 8 (7 general surgeons, 1 nurse practitioner)
- Providers (at time of EHR implementation): 5 (5 general surgeons)
- Single location – Concord, NC

Overview of Paragon Surgical Specialists, P.A. (cont'd)

- Specialties/Subspecialties
- Paragon Surgical Specialists:
General Surgery, Surgical Oncology and Wound Care; Paragon Vein Care & Aesthetics, Paragon Breast Care
- Staff: 16.5 FTE (7 clinical staff, 9.5 admin/clerical)



Overview of Allscripts Solution

- Implemented Allscripts Professional PM solution Fall 2003
- Implemented Allscripts Professional EHR solution Fall 2005, (originally scheduled for Summer 2005)



Overview of Allscripts Solution (cont'd)

- No transcription – use templates for documentation (physical exam and assessment and plan) and letters to referring physicians
- FaxPress server utilized for records being faxed from referring physician offices (no hard copy necessary) – (see MGMA article August 2009)



Overview of Allscripts Solution (cont'd)

- Incoming lab and radiology report – directed to “Inbox” of physician by HL7 interface (with CMC-Northeast)
- Physicians using laptops – but more like workstations
- Remote login (from home or hospital) available for physicians (and Administrator) when not in office (Windows Remote Desktop connection)




Overview of Allscripts Solution (cont'd)

- Electronic charge capture/posting in PM software – (physicians utilize E&M calculator)
- Currently using Payerpath for claims scrubbing and submission
- Insurance card scanning (with PM product)



Benefits realized from healthcare technology upgrade

- No transcription costs (and all associated costs/hassles)
- Much better documentation than pre-EHR documentation
- Coding improvements (E&M calculator utilized by providers)



Benefits realized from healthcare technology upgrade (cont'd)

- Better reporting for qualitative measures
- Much better triage flow – response time much improved due to having all charts (and messaging to physicians) available on-demand

Benefits realized from healthcare technology upgrade (cont'd)

- No “lost” charts (whether they were somewhere in the office – or in physician’s car)
- In-office messaging available to all (all users have access to EHR software)
- Prescription drug interaction (real-time)

Benefits realized from healthcare technology upgrade (cont'd)

- Quicker turnaround time of information (letter) to referring provider
- “Often letters get to the referring provider before patient can get to their car” - Brian Moore, MD

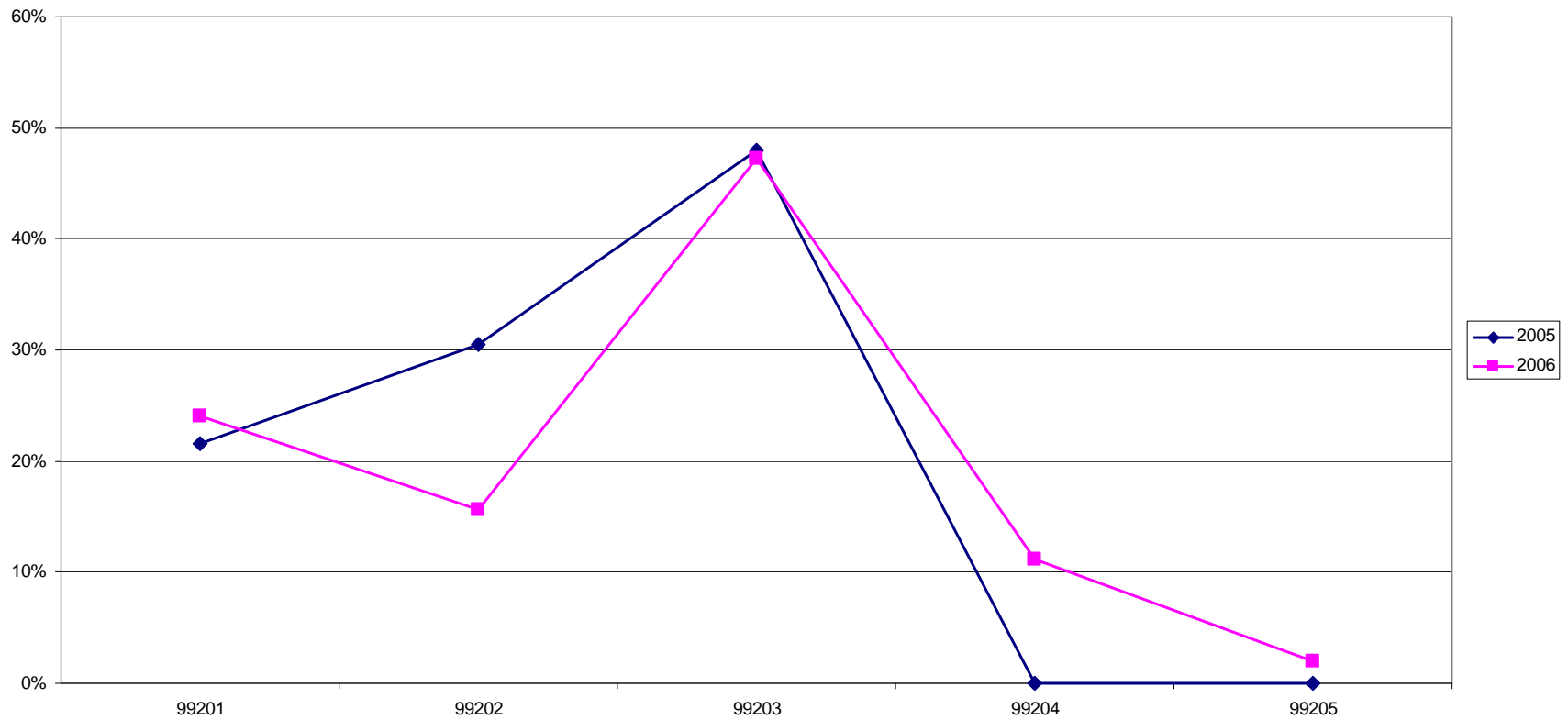


Metrics: improved efficiencies, cost savings, new ROI streams

- Reduction of transcription costs (pre-EHR \$1,200 per month)
- Multiple people accessing same chart
- Charts not having to be filed, pulled, refiled, etc. – reduction in Medical Record staffing
- No delays in getting documentation/notes posted to chart (with transcription)

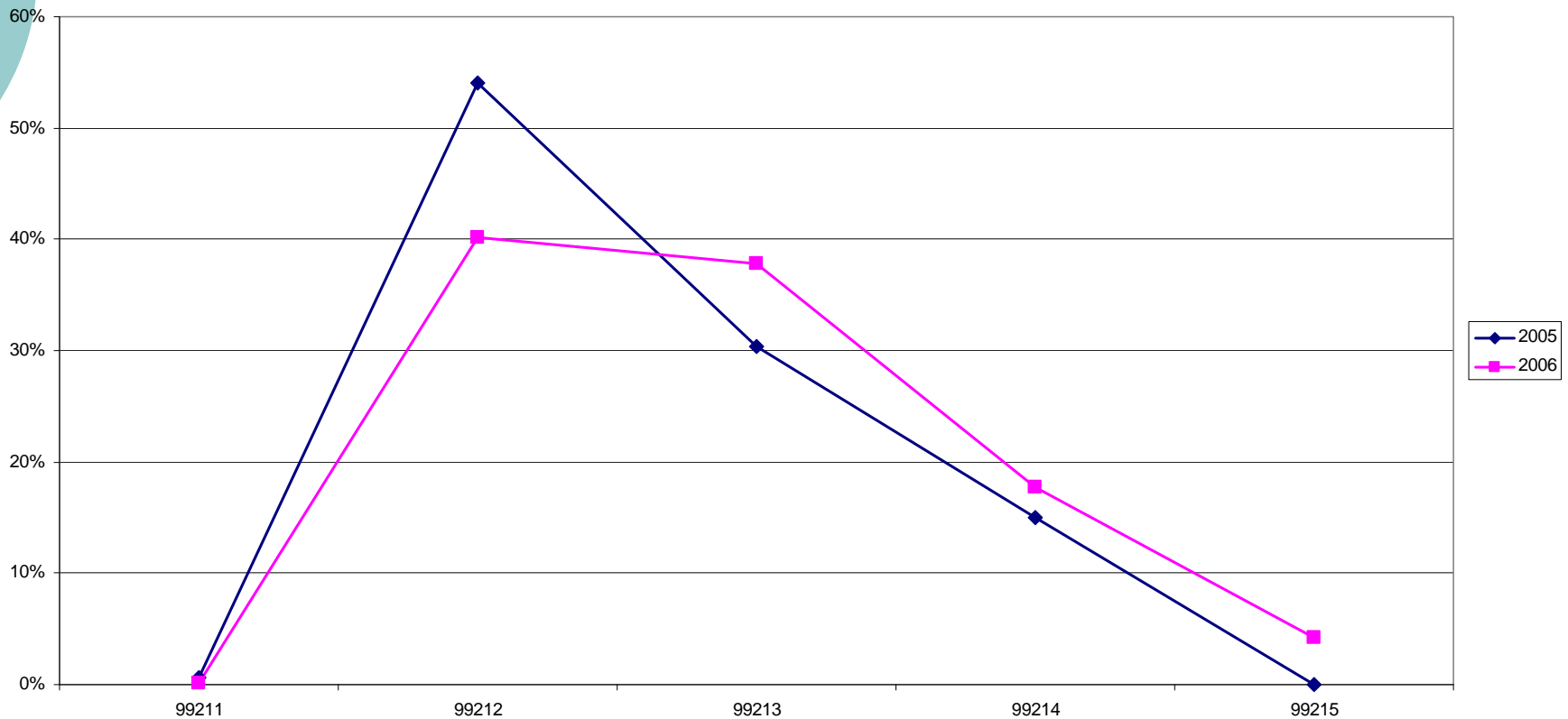
Metrics: improved efficiencies, cost savings, new ROI streams

2006 vs 2005 NP visits



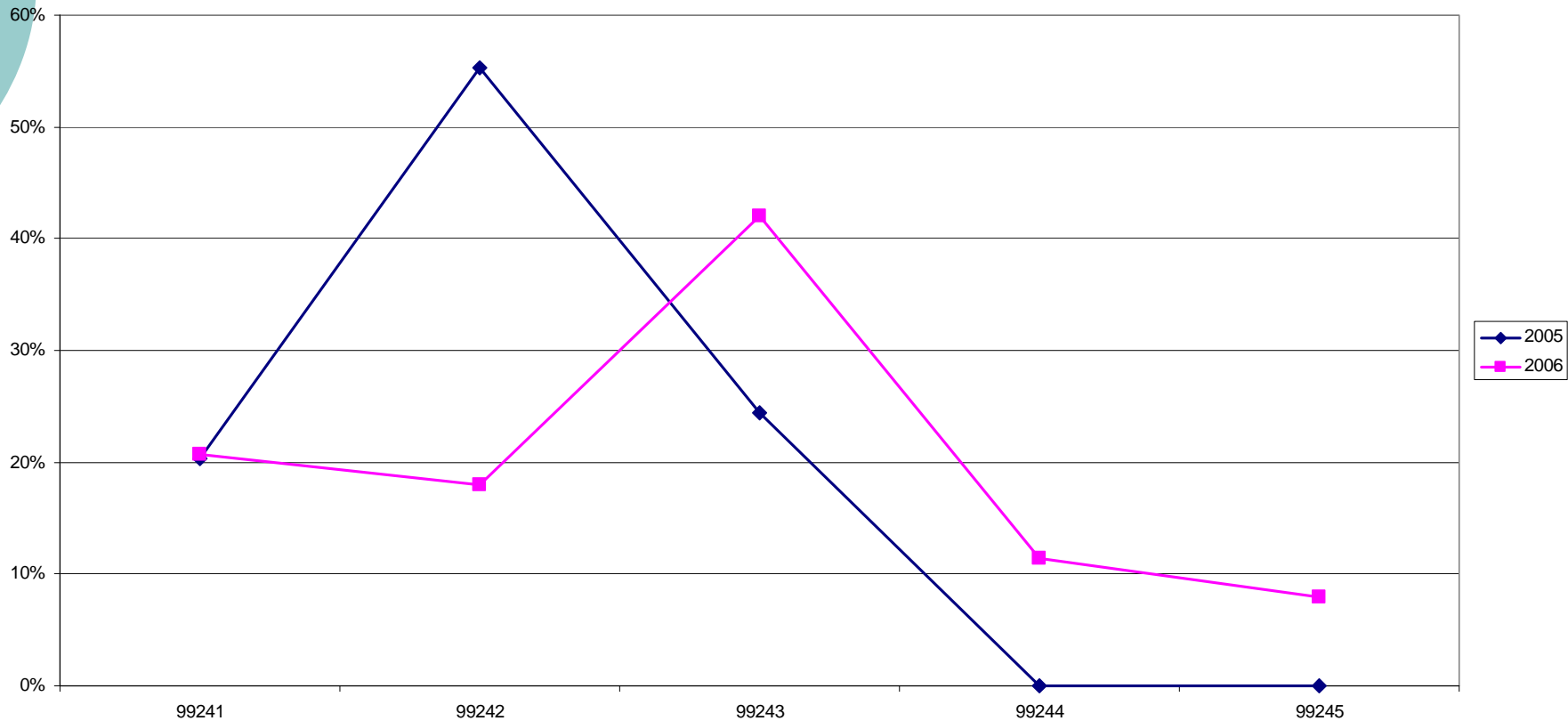
Metrics: improved efficiencies, cost savings, new ROI streams

2006 vs 2005 Estb Pts visits



Metrics: improved efficiencies, cost savings, new ROI streams

2006 vs. 2005 Consult Codes



Metrics: improved efficiencies, cost savings, new ROI streams

- Coding improvements!
- If we coded 2005 office visits at 2006 levels:

NP visits: plus \$15,937

Consults: plus \$13,576

Estb Pt visits: plus \$16,524

\$46,037



Metrics: improved efficiencies, cost savings, new ROI streams

- No purchase of paper charts, chart supplies, etc.
- Access to charts during non-clinical hours (e.g. when physician on call)



What made our EHR implementation successful?

- Customizing the software to fit our practice
- Committed physicians to technology (now and in the future)
- Choosing the right technology partner
- Customize, Customize, Customize



What your organization plans to do in light of the economic stimulus

- e-prescribing
- PQRI reporting
- In position to adapt to changes and requirements (government mandated)



Questions?
